

Beachside Scientific Seminar 2026
Friday, May 1, 2026
Assistants Program

6:30 AM – 7:30 AM

Check In/Breakfast with Exhibitors

7:30 AM – 8:30 AM

The Important Concept of Definitive Diagnosis in Podiatric Dermatology - *Jasmine*

Javan Bass, DPM

- Attendees will gain perspective on evidence-based diagnosis and innovative testing options that will help to improve patient outcomes with early diagnosis and treatment. The session will review the importance of a definitive diagnosis to confirm clinical observation. Ideal biopsy techniques and subsequent management of various conditions will be discussed.

8:30 AM – 9:30 AM

Dealing with Difficult Patients – *Jasmine*

Cindy Sorenti, PMAC

- Dealing with difficult patients is one of the most important and overlooked skill sets in podiatry practices. This presentation will provide a comprehensive, real-world list of difficult patient types broken down into clinical, administrative and behavioral strategies that you and your fellow team members can use every day.

9:30 AM – 10:15 AM

Visit with Exhibitors

10:15 AM – 11:15 AM

Consistent Metric Monitoring - *Camellia*

Cindy Sorenti, PMAC

- We will review the basic and commonly overlooked (but important) reports that should be run and analyzed (month over month and year over year) and what to do with the findings. In every aspect of practice, from charges and collections and rejection rates to patient volume/mix, days to pay and per visit value, black and white doesn't lie.

11:15 AM – 12:00 PM

Simple and Effective Training Tools - *Camellia*

Cindy Sorenti, PMAC

- Staff members are the bridge between you and your patients and training (or lack thereof) can make or break your reputation. From check-in to check-out and every step in between, join us as we detail the "ah-ha" moments that result from taking the time to properly train and teach them what you think they know (but don't).

12:00 PM – 1:00 PM

Assistant Lunch - *Jasmine*

Beachside Scientific Seminar 2026
Saturday, May 2, 2026
Assistants Program

7:30 AM – 8:00 AM

Check In/Breakfast with Exhibitors

8:00 AM – 9:00 AM

Compression Workshop - *Jasmine*

Dawn Wheeler with Solventum

- Learn the purpose of compression therapy and how to apply using Coban 2. This will include a hands-on skills workshop

9:00 AM – 9:30 AM

Visit with Exhibitors

9:30 AM – 10:30 AM

Diabetic Shoe Workshop

Billy Kanter with Anodyne Shoes

- Learn how to go through the shoe fitting process, how to recommend the right type of shoe, review the different shoe insert modifications available and review all updates for Medicare's DM shoe program

10:30 AM – 11:30 AM

Reimbursement and Insurance - *Jasmine*

Kristy Polk, RN BSN/Owner-Birmingham Vital Care Home Infusion

- This class will cover insurance criteria/Commercial insurance vs Medicare/Medicaid and Copays/deductibles

11:30 AM – 12:30 PM

CAC Lecture – *Camellia*

Brent Harwood, DPM

- Attendees will be updated on Medicare coding and billing